

TENDER EVALUATION PANEL REPORT - CONTRACT NO. 20-046 FOR PROVISION OF IT PROFESSIONAL SERVICES CONTRACT - 13 JULY 2020

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### 1. Background/Issues

The selection panel for the assessment of tenders consisted of the officers outlined in Table 1.0. The selection panel determined the selection criteria and weighting prior to the advertising of the tender. The selection criteria and weighting are listed in Table 2.0.

Table 1.0: Selection Panel

Panel member	Position
Mark Domma	Information Services
Palitha Abayawardana	Information Services
Basil Chrisant	Information Services
Matthew Ledgerwood	Information Services
Pamela Warwick	Information Services
Novia Pradana	Information Services
Craig West	Information Services
Robert Zucca	Information Services
Steve Finlay	Planning Services

No member of the Tender Evaluation Panel declared any conflict of interest in relation to this tender evaluation.

Table 2.0: Selection Criteria and Weighting

PART A - Criteria for Weighted Scores	Weighting
• Previous Experience	35%
• Key Personnel	20%
• Methodology	15%
• Quality Management	10%
• Price	5%

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<ul style="list-style-type: none"> <li>Local Content</li> </ul>	10%
<ul style="list-style-type: none"> <li>Social Procurement</li> </ul>	5%
<b>PART B - Criteria for Non-Weighted Scores</b>	
<ul style="list-style-type: none"> <li>Sub-Contractors Statutory Declaration</li> </ul>	Pass/Fail
<ul style="list-style-type: none"> <li>Receipt of supplementary documentation</li> </ul>	Pass/Fail
<ul style="list-style-type: none"> <li>List of supporting documentation</li> </ul>	Pass/Fail
<ul style="list-style-type: none"> <li>Compliance with the Specifications and Contract - Level of compliance with Specifications and Contract</li> </ul>	Pass/Fail
<ul style="list-style-type: none"> <li>Response to Requirements - Detailed responses against the requirements of the tender.</li> </ul>	Pass/Fail

Table 3.0: Tender Submissions received

Contractor	Compliant
eXpressIT Solutions	Yes
Pario Solutions Group	Yes
BMP Technologies Pty Ltd	No
The Agility Concept Pty Ltd	Yes
Terra Firma	Yes
deMoel consultancy	Yes
BDO	Yes
GSB Consulting Services Pty Ltd	No
Telstra	Yes
Deloitte Consulting Pty Ltd	Yes
Information Professionals	Yes
KPMG	Yes
Solution Architects Pty. Ltd	Yes

CONFIDENTIAL APPENDIX 1

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Dialog Information Technology	Yes
Gartner	Yes
Galaxy42	Yes
Crux Consulting	Yes
Xello Pty Ltd	Yes
Equal Bytes	Yes

Of the 19 tenderers who submitted a response, only 2 were found to be non-compliant. The reason for the non-compliance is that the tender submissions received from these 2 companies were poorly or inadequately prepared and did not meet the requirements as set out in the tender documents.

The results from the tender evaluation are listed below in Table 4.0.

Table 4.0: Successful Tenderers

IT Strategic Research & Advisory Services Panel (Section 1)	IT Consultancy Services Panel (Section 2)
<ul style="list-style-type: none"> <li>Gartner</li> </ul>	<ul style="list-style-type: none"> <li>eXpressIT Solutions (Part 3)</li> </ul>
<ul style="list-style-type: none"> <li>Deloitte</li> </ul>	<ul style="list-style-type: none"> <li>Pario Solutions Group (Part 1)</li> </ul>
<ul style="list-style-type: none"> <li>Telstra</li> </ul>	<ul style="list-style-type: none"> <li>The Agility Concept (Part 2 &amp; 3)</li> </ul>
	<ul style="list-style-type: none"> <li>Terra Firma (Part 1)</li> </ul>
	<ul style="list-style-type: none"> <li>deMoel consultancy (Part 1, 2 and 3)</li> </ul>
	<ul style="list-style-type: none"> <li>BDO (Part 1 &amp; 3)</li> </ul>
	<ul style="list-style-type: none"> <li>Telstra (Part 1, 2 &amp; 3)</li> </ul>
	<ul style="list-style-type: none"> <li>Deloitte (Part 1, 2 &amp; 3)</li> </ul>
	<ul style="list-style-type: none"> <li>Information Professionals (part 1)</li> </ul>
	<ul style="list-style-type: none"> <li>KPMG (Part 1 &amp; 2)</li> </ul>
	<ul style="list-style-type: none"> <li>Solution Architects (Part 1 &amp; 2)</li> </ul>
	<ul style="list-style-type: none"> <li>Dialog Information Technology (Part 1, 2 &amp; 3)</li> </ul>

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	<ul style="list-style-type: none"><li>Galaxy42 (Part 1, 2 &amp;3)</li></ul>
	<ul style="list-style-type: none"><li>Crux Consulting (Part 1)</li></ul>
	<ul style="list-style-type: none"><li>Xello (Part 2 &amp; 3)</li></ul>
	<ul style="list-style-type: none"><li>Equal Bytes (Part 1)</li></ul>

In conclusion, 3 tenderers were selected for the IT Strategic Research and Advisory Services Panel (section 1) and 16 tenderers were selected to form the IT Consultancy Services Panel (section 2). Some tenderers are listed in both section 1 and section 2 as they submitted responses to both panels.